

BUSINESS DEVELOPMENT MANAGEMENT TRAINEE OPPORTUNITY AT LEADMATION

We are an organisation that provides solutions and drives awareness amongst enterprise technology leaders so that they confidently achieve successful transformation of their organizations and businesses.

The opportunity business development apprentice

Our management trainee program has been designed to provide career guidance and experiential working experience for recent graduates through our Business Development Team. The team is responsible for identifying new business opportunities, nurturing client relationships, and supporting the organisation's market positioning. They conduct in-depth market research to understand industry trends and client needs, develop tailored proposals, and collaborate with various departments to deliver innovative solutions.

This opportunity is designed for a recent graduate who is:

- Determined and highly motivated for a professional services career.
- A sharp analytical thinker with genuine curiosity about industry trends and client needs.
- An exceptional communicator and relationship builder.

What you will deliver

You will not just assist we offer you the authority to contribute directly to our success by:

- Executing market research and analysis to pinpoint new business opportunities.
- Developing persuasive tailored proposals and presentations for enterprise clients.
- Managing key data by updating our CRM and leveraging social media channels.
- Developing reports and proposals for bids and events.
- Coordinating event success by supporting the planning and execution of organization events.

Required skills and credentials

We require candidates who possess

- A recent degree in any degree related to Business Computing, Entrepreneurship, Marketing or Information Technology
- Drive and Determination for a career in professional services.
- Proven problem-solving skills and a proactive "can do" attitude.
- Exceptional written and verbal communication.
- Curiosity and flexibility to thrive in a dynamic environment.

Your value package

As a part of this program we offer you the chance to the opportunity to work on exciting projects and real-life work whilst developing your skills, knowledge and behaviours at our Nakawa location.

How to apply

Ready to transform your career, send your Cover Letter and CV via connect@leadmation.org by 27th October 2025.